



NEWS RELEASE

FOR IMMEDIATE RELEASE

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TENECA REPRESENTS MQSOFTWARE, INC. IN ITS ACQUISITION BY BMC SOFTWARE

Sale to strategic buyer expands distribution of MQ product suite

MINNEAPOLIS, Minn., Sept. 3, 2009—Teneca (teneca.com)--an investment banking firm focused on providing merger and acquisition advisory services, debt and equity placement, and other financial advisory services to middle-market companies--announced today that it represented MQSoftware, Inc. in its Aug. 10 sale to BMC Software (NYSE: BMC). Terms of the transaction included an undisclosed amount of cash and other incentives.

Minneapolis-based, privately held MQSoftware delivers business transaction assurance solutions, middleware management and enterprise application integration products to help customers increase operational effectiveness by achieving real-time control of their entire business transaction stream.

BMC Software, founded in 1980 and headquartered in Houston, Texas, develops software that provides system and service management solutions primarily for large U.S. and international enterprises. MQSoftware will become part of BMC's Mainframe Service Management organization, which provides mainframe data management solutions that ensure the availability and reliability of business-critical data and applications.

The acquisition expands BMC's leading Business Service Management platform, which provides customers comprehensive views of their mainframe and distributed systems, including their entire middleware infrastructure and the high-value business transactions it supports.

MQSoftware is a repeat client for Teneca; the firm previously was the sole placement agent for \$10 million in growth financing for the Company.

Teneca is a FINRA-registered broker dealer/investment banking firm that provides the following services to middle-market public and privately held companies:

- **Sell- and buy-side** merger and acquisition advisory services
- **Capital raising** for growth, acquisitions and operations, including senior debt, mezzanine/junior/tranche B debt and equity
- **Recapitalizations** to enable owners/founders to take a portion of their ownership out of the company in cash, while maintaining full or a percentage of ownership
- **Financial advisory services** such as capital structure optimization, valuations and impairment testing

Collectively, the Teneca team's extensive experience, broad skill set and varied backgrounds enable the firm to offer clients a seasoned view with regard to all aspects of complex transactions.

ABOUT TENECA

Founded in 2007, Teneca is a Minneapolis-headquartered investment banking firm providing mergers and acquisitions, private capital and advisory services and solutions tailored to the needs of middle-market public and private companies. Teneca leverages the extensive collective experience of its team to offer customized strategic and financial advice that helps guide its clients to the next phase of their evolution. For more information, visit [teneca.com](https://www.teneca.com).